



CITY OF LODI COUNCIL COMMUNICATION

AGENDA TITLE: Adopt Resolution Approving Purchase of Sign-Making Equipment from Denco Sales Company, of Concord (\$25,208) and Appropriating Funds (\$30,000)

MEETING DATE: November 18, 2009

PREPARED BY: Public Works Director

RECOMMENDED ACTION: Adopt resolution approving purchase of sign-making equipment from Denco Sales Company, of Concord, in the amount of \$25,208.25, and appropriating funds in the amount of \$30,000.

BACKGROUND INFORMATION: The Streets and Drainage Division and the Transit Division have ongoing needs to make new signs and replace old signs for traffic control, bus stops, and other special needs such as Downtown directional signs. The Transit Division has secured Federal Transit Administration grant funds to purchase sign-making equipment and related materials. The grant requires a 20-percent local match that would come from Measure K funds.

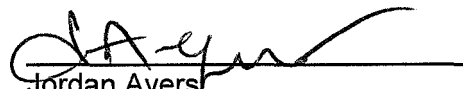
The Streets and Drainage Division purchased a plotter/cutter in 2005 which proved to be a highly cost-effective and reliable sign-making facility, however, it has limitations. For example, the plotter and cutters are labor intensive when making multicolor signs. Special-use signs, such as Downtown directional signs, have multiple layers of material and require substantial effort to assemble. The new sign machine will create all signs in a simple one-step process, saving time and money. A typical cost savings, based upon past experience, are the Downtown directional signs that cost \$160 each. The recommended new sign-making equipment will make the same sign for \$71, a savings of more than 40 percent. Labor would be reduced from over an hour to about 10 minutes. The existing sign machine will be retained for making the standard traffic signs. Acquisition of this product will allow the Streets and Drainage Division to have a fully equipped, state-of-the-art sign shop.

The specifications were approved on October 7, 2009, and are on file in the Public Works Department. The City distributed three bid packets and received only one bid, from Denco Sales Company, on November 6, 2009.

The requested appropriation includes funds for the purchase of the sign-making machine and related materials.

FISCAL IMPACT: There will be a reduction in cost and labor associated with sign making.

FUNDING AVAILABLE: Requested Appropriation: Measure K Maintenance (325) \$6,000 (20%)
FTA Grant CA-90-Y389 (125080) \$24,000 (80%)


Jordan Ayers
Deputy City Manager/Internal Services Director


F. Wally Sandelin
Public Works Director

Prepared by Curtis Juran, Assistant Streets and Drainage Manager
FWS/CJJ/dg

APPROVED: 
Blair King, City Manager

RESOLUTION NO. 2009-159

A RESOLUTION OF THE LODI CITY COUNCIL
APPROVING PURCHASE OF SIGN-MAKING
EQUIPMENT AND FURTHER APPROPRIATING FUNDS

WHEREAS, in answer to notice duly published in accordance with law and the order of this City Council, sealed bids were received and publicly opened on November 6, 2009, at 11:00 a.m. for sign-making equipment, described in the specifications therefore approved by the City Council on October 7, 2009; and

WHEREAS, said bids have been checked and tabulated and a report thereof filed with the City Manager as follows:

Bidder	Bid
Denco Sales Company	\$25,524

WHEREAS, staff recommends approving the purchase of the sign-making equipment from the sole bidder, Denco Sales Company, of Concord, California.

NOW, THEREFORE, BE IT RESOLVED that the Lodi City Council does hereby approve the purchase of the sign-making equipment from the sole bidder, Denco Sales Company, of Concord, California, in the amount of \$25,208; and

BE IT FURTHER RESOLVED that funds in the amount of \$30,000 be appropriated from Federal Transit Administration Grant CA-90-Y389 (80%) and Measure K Maintenance (20%) for this purchase.

Dated: November 18, 2009


I hereby certify that Resolution No. 2009-159 was passed and adopted by the City Council of the City of Lodi in a regular meeting held November 18, 2009, by the following vote:

AYES: COUNCIL MEMBERS – Hitchcock, Johnson, Katzakian, Mounce,
and Mayor Hansen

NOES: COUNCIL MEMBERS – None

ABSENT: COUNCIL MEMBERS – None

ABSTAIN: COUNCIL MEMBERS – None


JENNIFER M. ROBISON
Assistant City Clerk